

**Important Information – New European Bank Account**

FCIB has opened a new EURO bank account as follows:-

Bank Name: Bayerische Landesbank – Munich  
 Account Name: Wachovia Bank, Charlotte – in favour of FCIB-NACM Corporation  
 Account Number: W70042M  
 Swift Code: BYLADEMM  
 IBAN: DE8570000000008116711  
 Reference Number 1: Scott Drake – DO NOT CONVERT  
 Reference Number 2: Your Invoice Number or/and Conference Attendee Name

If you wish to pay your future Conference fees by wire transfer in Euros please advise these new details to your Accounts Payable Department. All invoices for wire transfer payments from February's Madrid Conference onwards will quote these details.

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Tel:  
 +44 (0) 1865 481 630

Be part of our stimulating programme. If you are serious about international credit, be there. Networking opportunities are incalculable.

**Madrid Conference – 12 to 14 February 2006.**

A further 'flyer' is attached and so I will just ask that you let us have your Registration Forms and Conference / Industry Group Questions as soon as possible. THE INTERCONTINENTAL HOTEL HAS EXTENDED THE DEADLINE FOR GUARANTEED ROOM RESERVATIONS TO 19 JANUARY and, if you have not done so already, I commend your booking accommodation at your earliest opportunity. And REMEMBER, if you are unable to attend, you can always nominate an alternative delegate. We have an excellent Conference in prospect with a traditionally strong Moderator and Panellists and I thank those who have already tabled some hugely relevant questions for today's international credit practitioner. Please give serious consideration to adding to the Agenda. We all have questions that we need answers to and this is one crucial way to air them.

**Dubai Conference – 19 to 21 March 2006**

You should have recently received the first flyer for International Credit and Risk Conference in the Middle East, where we will once again enjoy the generous sponsorship of JPMorgan Chase. I believe we have a terrific Conference in prospect with exceptionally strong presenters in our old friends Hans Belcsak and Pat Connelly who may truly be considered gurus of international credit. In addition we will enjoy a Trade Finance Forum from ABN AMRO and JPMorgan Chase, together with the traditional FCIB Question and Answer Forum. This Conference is open to FCIB members and non-members alike and I particularly ask that you encourage any colleagues you may have working within the GCC Region to attend. Please forward the details on to them.

**New Members**

**Equipolymers Global GmbH, Switzerland**

Type of Membership: Full  
 Alberto Bottoni  
 Chief Financial Officer  
 Email: [abottoni@equipolymers.com](mailto:abottoni@equipolymers.com)  
 Telephone: 00 41 1 728 2533  
 Facsimile: 00 41 1 728 2511

**Dow Corning Ltd., UK**

Type of Membership: Associate and Chemicals Group  
 Christopher Freeman  
 European Credit Manager  
 Email: [c.freeman@dowcorning.com](mailto:c.freeman@dowcorning.com)  
 Telephone: 00 44 1676 528046  
 Facsimile: 00 44 1676 528104

**Justus International (The Netherlands)**

Type of Membership: Full  
 Gokham Germeyan  
 International Manager  
 Email: [germeyan@justus-nl.com](mailto:germeyan@justus-nl.com)  
 Telephone: 00 31 165 391 565  
 Facsimile: 00 31 165 391 967

**Membership Changes**

**IBM, Ireland (formerly Equitant)**

Representative: Paul French – Director, Global BTO Order to Cash Solutions  
 Email: [paul.french@ie.ibm.com](mailto:paul.french@ie.ibm.com)  
 Telephone: 00 353 1 406 0647  
 Facsimile: 00 353 1 406 9377

**Chevron Oronite, France**

New Representative: Virginie Turc  
 Email: [vtur@chevron.com](mailto:vtur@chevron.com)  
 Telephone: 00 33 1 46 39 3600  
 Facsimile: 00 33 1 46 39 3780

**Coface Central Europe, Austria (formerly Coface InterCredit)**

Representative: Robert Kovacs – Manager, Sales and Marketing  
 Email: [robert.kovacs@coface.at](mailto:robert.kovacs@coface.at)  
 Telephone: 00 43 1 5155 4515  
 Facsimile: 00 43 1 5335 605

**Nova-Innovene (International) S.A., Switzerland**

Representative: Hans Froehlicher – Credit Manager Europe  
 New email: [froehlh@nova-innovene.com](mailto:froehlh@nova-innovene.com)